

# Case Study: Staffing Solutions

## Business Need

The Client, a Fortune Global 500 company, specializes in IT management consulting and professional services. Increasingly, its customers are using Salesforce.com. The Client needs to keep up with surging role demands, while remaining flexible in rolling in and rolling out resources.

## Solution

People4u provides targeted resources for repetitive, maintenance-related, and post-production support tasks. We have a steady supply of specific skills for every stage of the project life cycle – staffing solutions that are a perfect fit for agile development. Our unique capacity stems from our deep pool of highly-trained and well-experienced pros, which is the product of our non-stop acquisition. But we do not merely find people; we hone them. We have an in-house Salesforce.com training boot camp that churns out certified experts one after another. Currently, we have 30+ Salesforce.com resources who are available for rapid deployment.

## Result

The Client expanded its capabilities and created huge savings, which it reinvested in growth. This gave it flexibility to focus on core competencies, even as it tapped a deep offshore pool of highly skilled, university educated, and English speaking pros. These were all achieved with minimal risk exposure.

## We are People4u

We provide end-to-end staffing solutions. We continuously acquire, deploy, and retain talent, augmenting our clients' internal competencies with external expertise. Our professionals are available for short-term and long-term engagement, and may be deployed onsite or offshore.

Our Staffing services have three main components: Shortlisting, Client Assessment, and Engagement. When you use our services, you get all of these tasks done and all the results vetted. Your people can keep doing what they are supposed to be doing, because our people will do everything else for you.

*Learn more about our services online at [www.people4u.com](http://www.people4u.com)*

- Staffing Solutions
- Managed Operations
- IT Service Management
- Training Solutions
- Managed Support Services
- Salesforce Consulting



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